Dear friends,

I’m so excited to share this annual report with you! As you will see in the following pages, 2019 was an incredible year for the Library Foundation. As you helped us to exceed our fundraising goals, we brought on new staff and board members, and – most importantly – we saw true impact from the programs that you make possible.

One of the many memorable moments from 2019 happened during the August graduation of Career Online High School students. We had our largest graduating class to date and each student was so happy to finally achieve their diploma that will open career opportunities and builds their self-confidence. Most graduates bring their family and close friends to the ceremony in City Hall Rotunda and this was also the first year that all graduates spoke at the microphone about their experience and gratitude to the Library for enabling and encouraging them. All of that was wonderful, but the moment that sticks in my memory is as a Latinx man in his mid-thirties steps off the stage after receiving his diploma and a hug from City Librarian, Jill Bourne, and a young child dressed in pink confectionary launches herself at him exclaiming, “Daddy, Daddy, you did it!”

Your gift to the Library Foundation makes it possible for moments like this for your neighbors to achieve their dreams, build a life with more options to thrive, and inspire their children and friends to do the same. For each one of us, the Library is a place to follow our curiosity, learn new skills, get help, and connect with others. I hope you use your local library often and well in 2020. Thank you for your support and for investing in the future of our Library!

Dawn Coppin
“SJ Aspires showed me what it takes to get to college and understand the college application process. My parents didn’t have a college education—I’ll be the first in my family to go to college. I’m excited to use my scholarship next year!”

- JESUS, incoming freshman, San José State University

SAN JOSÉ ASPIRES
Users have graduated high school and enrolled at a post-secondary institution.

CAREER ONLINE HIGH SCHOOL
has a 72% graduation rate, the highest in CA.

78% of caregivers report they read more to their child due to library programs.

95% of caregivers report they are more engaged with their child’s learning.

PARTNERS IN READING
pairs ESL adults with tutors to learn English.

Over 50% of adults in San José speak a language other than English at home.

In 2018-19 there were 242 ESL class sessions and 377 adult learners.

WE PROGRAMS
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Community Impact

Chinese: 44%
Spanish: 28%
Vietnamese: 15%
Unknown: 4%
Korean: 3%
Taiwanese: 1%
Punjabi: 1%
Persian: 1%
Russian: 3%

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“We have this one student who came to us at the beginning of the school year...he was really behind. He didn’t know how to read. We worked with him one-on-one and saw his growth from the beginning of the school year, when he barely knew his ABC’s and could hardly spell his name, to the end of the school year when he was reading at grade level!”

-Program Staff, Moreland School District (SJ Learns grant recipient)
San Jose Public Library Foundation gratefully acknowledges the following supporters for their commitment to our libraries through gifts received in 2019.

*Please note: we do not give out the names of our individual supporters in order to respect their privacy. They are also a significant source of income for the foundation and we are so thankful for each of them.

<table>
<thead>
<tr>
<th>Business, Organization, and Foundation Supporters</th>
<th>Library Tier</th>
<th>$100K+</th>
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</thead>
<tbody>
<tr>
<td>*Alaska Airlines</td>
<td>**Apple, Inc.</td>
<td>City of San José KLA+ Foundation</td>
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<td>*Sobrato Family Foundation</td>
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<td>Folio Tier</td>
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<td>Silicon Valley Community Foundation</td>
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<td>Hardback Tier</td>
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<td>The Applied Materials Foundation</td>
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<td>Milligan Family Foundation</td>
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<td>Paperback Tier</td>
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<td>International Brotherhood of Electrical Workers Local Union 332</td>
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<td>City of San José, Mayor’s Office</td>
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<td>Community Foundation for Monterey County</td>
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<td>Exelit Credit Union</td>
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<td>Lumos Charitable Foundation</td>
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<td>JESY Foundation</td>
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<td>Super Micro Computers, Inc.</td>
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<td>Wolff Urban</td>
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**Matching Gift Companies**

- Apple
- Applied Materials
- Broadcom
- Cisco Systems
- Clorox
ebay
- Genentech
- General Electric (GE)
- Google
- Hewlett-Packard (HP)
- IBM International
- Kaiser Permanente
- LinkedIn
- Macy & Co.
- Micron Technology
- Netflix
- Nvidia Your Cause
- Oath
- PayPal
- RSS
- Samsung
- Silicon Valley Bank Payables
- Synanetc
- Synopsys
- Texas Instruments
- Visa
- VMware
- Workday

*Multi-year gift
**Part of this gift was in-kind
SJPLF Legacy Society is for those who have informed us they have included San Jose Public Library Foundation in their estate plans. We are so grateful for the generosity and forethought of these individuals:

- Rose Crimi
- Susan J. Devencenzi
- Tom and Carol Langston
- Patty and Stephen Z. L Tsai
- Patricia and Richard Wolfe

*Above names are to the best of our knowledge, please let us know if your name is missing above and you have left us in your will so we can update our records.

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### 2019 Financial Snapshot

**Support & Revenue**

<table>
<thead>
<tr>
<th>Category</th>
<th>Revenue</th>
<th>%</th>
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<tbody>
<tr>
<td>Program</td>
<td>2,521,382.00</td>
<td>89%</td>
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<tr>
<td>Administration</td>
<td>175,888.92</td>
<td>6%</td>
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<tr>
<td>Fundraising</td>
<td>139,665.00</td>
<td>5%</td>
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<tr>
<td>Total Revenue</td>
<td>2,822,381.77</td>
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</table>

**Expenses**

<table>
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<td>2,836,935.92</td>
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</tbody>
</table>

**Net Revenue**: $5,445.85

**Balance Sheet**

- **Assets**: $4,335,983
- **Liabilities**: $1,303,430

Numbers above are unaudited. For our most recent financial audit, please visit sjplf.org.